



*inspur*



# OCP CHINA DAY

June 25th  
**2019**  
Beijing

Empower computing  
through Inspur Open  
Technology

Wilson Guo | Sr. Technology Director

25<sup>th</sup> June, 2019

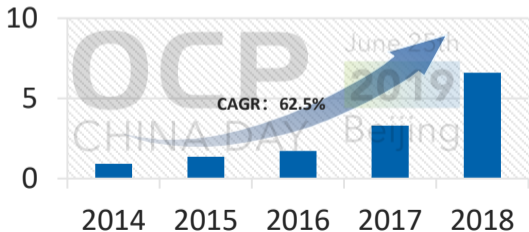
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# Inspur Remarkable Growth

- **Server:** Top 3 in Worldwide, #1 in PRC with 31.0% MSS in 2018.
- **AI:** #1 OEM in Worldwide, with 50+% MSS in China (IDC).

## Inspur Server Revenue



Data source: Inspur Information Financial Report

## WW server shipment rank by vender

Vender	2018 Share	YoY MSS
Dell EMC	17.57%	- 0.3% ↓
HP	13.07%	- 2.8% ↓
<b>Inspur</b>	<b>8.22%</b>	<b>+ 1.7% ↑</b>

Data source: Gartner

# Inspur Strategy to the trend of computing



**Converge**

Computing / Storage / Network  
Hardware / software  
IT / CT / OT  
AI / Traditional Industry



**Open**

Open Source  
Open  
Architecture



**Agile**

Agile Design/Development  
Agile Manufacture  
Agile Delivery  
Agile Business Model



**Ecosystem**

Platform + Ecosystem

# Deep participation and leading Open Compute

- 1<sup>st</sup> OCP-certified and Intel SKL-based server: Inspur ON5263M5
- 1<sup>st</sup> to release Open 19-standard servers and 3 compute nodes based on Intel Xeon E5
- 1<sup>st</sup> ODCC-certified SR



**OPEN**  
Compute Project®

PROJECT OLYMPUS

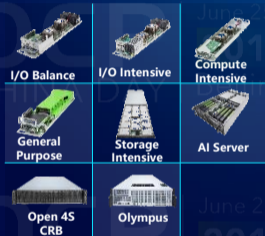


开放数据中心委员会  
Open Data Center Committee

# Inspur keeps contributing open specs and products



Inspur participated OCP projects



Inspur contributed OCP products



Inspur participated OCP spec

# Momentum of Inspur and OCP



# 2019 Inspur's contribution to OCP

## Compute

1st 4S  
Contributing  
to OCP

4-Socket Server  
(30U 4S  
Olympus)

NEW



NEW



- Rich mix of compute product portfolio
- Meet different customer performance and TCO needs

## Storage

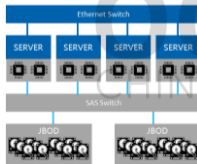
NEW



Goose Lake (JBOD)

- Two drive tray design
- 34\*HDDs or SSD
- Each drive supports hot-plug

Solution



## AI

NEW



Mission Bay

- 30U full width
- 8 NVlink GPUs
- 6\*PCIEx16 Slots
- Support CMC to configure PCIe Switch under multi mode



# Future – Inspur End-to-End Open Solution



OpenEDGE



OTII (Open Telecom IT Infrastructure)



PROJECT OLYMPUS



**Inspur and Intel jointly contributes the entire Crane Mountain Design File(NF8260M5) to OCP**

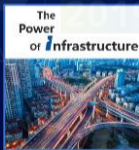
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# Thank you



*Innovation to Inspire*